

Notes

SEVEN-G (Seven-phase Enterprise Value & Governance) starts from one idea: AI is not one more technology or one more product. It is an enabler, an accelerator and a transformer of the company. That is why it is treated as a strategic asset, and its decisions do not belong to the technology area alone.

In most organisations, AI grows faster than the capacity to govern it. The symptoms repeat in any sector:

- The board receives an inventory of technical projects, not business decisions.
- There are many pilots and few use cases in production.
- Value is declared, but nobody validates it.
- Nobody has a formal criterion to stop a project.
- Doing the same thing at a lower cost is called “transformation”.

SEVEN-G holds that these problems are not technological: they are problems of governance and measurement. That is why it starts with the six questions that a board will end up asking. Each card links to a page of the site that explains how the framework answers it and where to see it.

Example. One team tries an assistant, another automates a report and a supplier gives away a proof of concept. In a few months there are a dozen use cases. The board asks whether they produce anything and receives twelve different spreadsheets. With SEVEN-G, the answer comes from a single use case register.

Why it matters. If AI is treated as a technical matter, the board cannot prioritise, cannot demand and cannot exercise its oversight responsibility.

Question for the classroom: which of the six questions could your organisation answer today with evidence, and which could it not?

TERMS ON THIS SLIDE

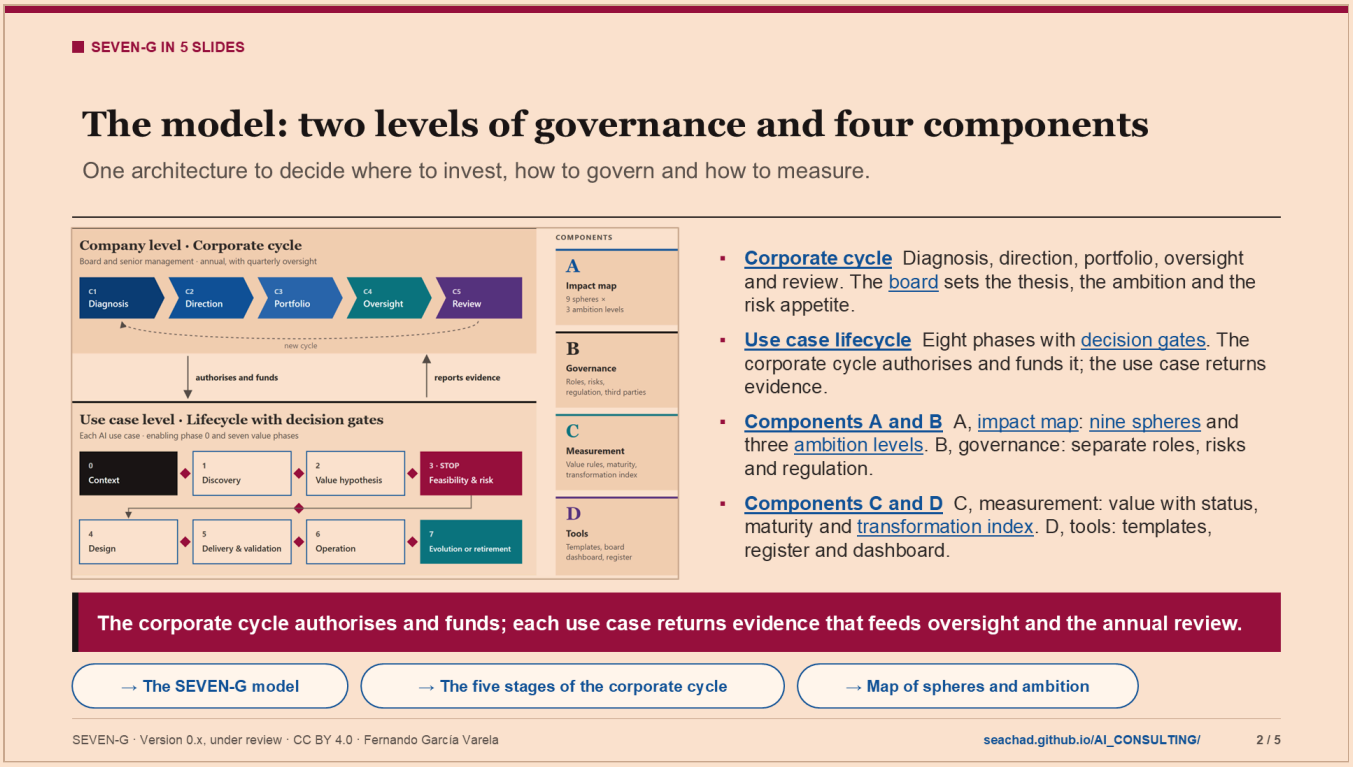
- **Board of directors**: The company's highest body. In SEVEN-G it approves the AI thesis and risk appetite (C2), Transform bets and their scaling, and oversees AI every quarter. AI is a strategic asset: its big decisions are not only

for technology. The link opens its role in the governance model (document 30). https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/30_SEVEN-G_Modelo_de_gobierno.html#3-1-board-of-directors

- **AI system inventory** (T02): A list of all the company's AI systems: its own, third-party AI embedded in processes, the assistants employees use and any unauthorised use detected. Each system has an owner, a regulatory classification, an intensity and an autonomy level. It comes first, because you cannot govern what you do not know. It is a view of the use case register: open the link and choose «Inventory» (fictitious data). https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html
- **Risk matrix and register** (T06): A likelihood-by-impact matrix (5 × 5) and register of each use case's risks: inherent and residual risk, controls and their effectiveness, response, contingency and who accepts the risk. It is mandatory from phase 3. It is filled in with template P12 or in the «Risks» view of the use case register, which also downloads an Excel file for the use case with proposed mitigation plans. Fictitious data. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html
- **Use case register** (T01): It is the central SEVEN-G tool and the single data source for all the others. It records each AI use case like an opportunity in a CRM: phase, status, dates, criteria for each gate, risks, value and stop reason. The AI office and the teams use it; the committee and the board see what comes out of it. The link opens an example register with fictitious use cases; anything you change is stored only in your browser. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html

SOURCES AND LINKS

- **What SEVEN-G is: the problem it solves (document 00, section 2)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#the-problem-it-solves
- **SEVEN-G home page: the board's questions** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/entrada/index.html
- **SEVEN-G home page** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/entrada/index.html
- **The problem it solves** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#the-problem-it-solves



Notes

SEVEN-G is organised into two levels of governance: the company level and the level of each use case.

The corporate cycle is the one used by the board and senior management. It runs every year, with quarterly oversight, in five stages:

- Diagnosis (C1): where are we. AI system inventory, maturity with evidence and current value.
- Direction (C2): where do we want to play. AI thesis, ambition per sphere and risk appetite. The board approves it.
- Portfolio (C3): what we fund and what we stop.
- Oversight (C4): whether what was decided is being delivered. Board dashboard, incidents and nonconformities.
- Review (C5): whether we have made progress and whether we are transforming.

The use case lifecycle is the one the teams go through: eight phases (0 to 7) with decision gates. The two cycles are connected: the corporate cycle authorises and funds the use cases, and each one reports evidence that feeds oversight and the annual review.

The four components are used at both levels:

- A, impact map: nine spheres (customer, product and service, people, operations, data, knowledge, decision, regulation and governance) and three ambition levels: Optimise, Augment and Transform.
- B, governance system: roles, bodies, risks, regulation, third parties and nonconformities.
- C, measurement system: value rules, indicators, maturity and transformation index.
- D, tools: templates, checklists, use case register and board dashboard.

Example. In the direction stage (C2), the company decides that the customer sphere has a Transform ambition. From that moment, a use case in that sphere competes with its peers and the board approves it,

not only the business area.

Why it matters. Without a corporate cycle, AI remains isolated projects. The impact map makes it possible to talk about AI without talking about technology, and it forces a decision on where to create value and what will not be funded.

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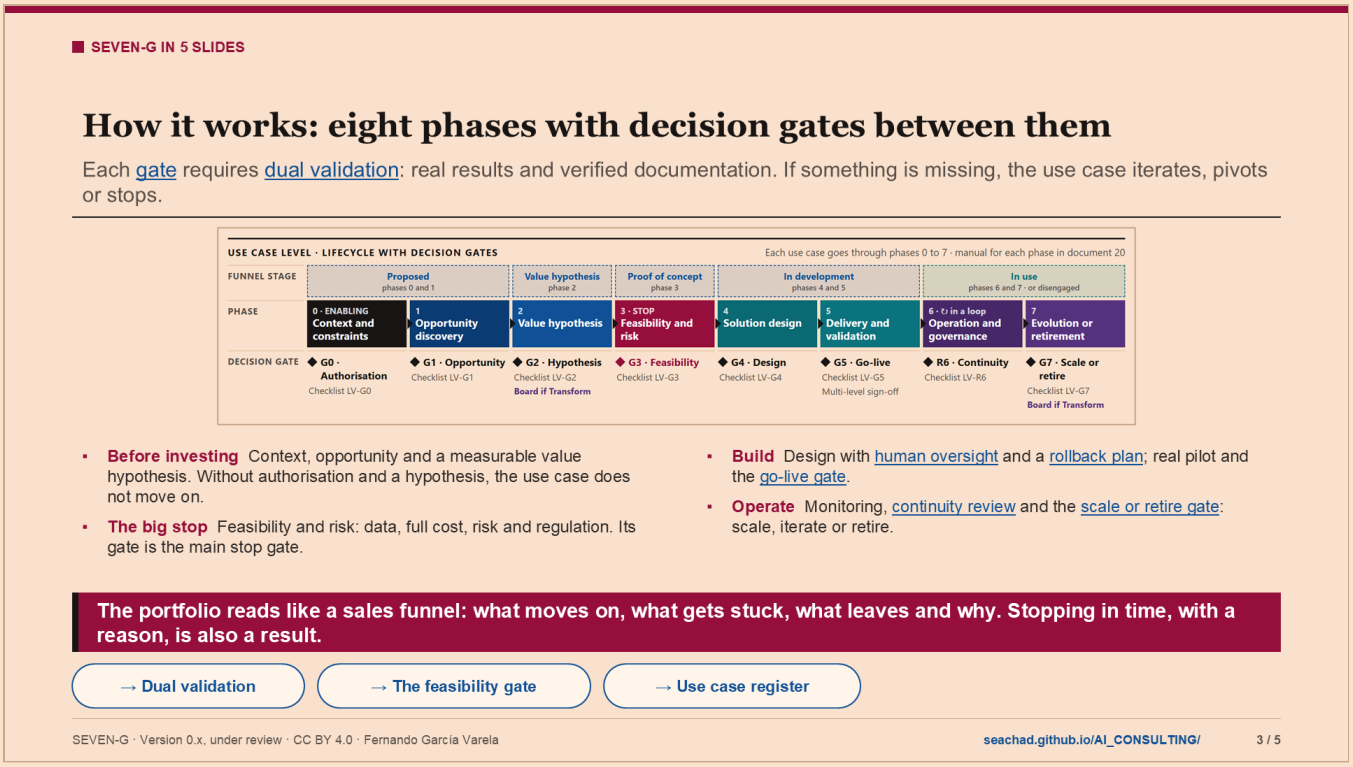
- **Corporate cycle** (C1–C5): The company level of SEVEN-G: five stages repeated every year. Diagnosis (C1), direction with thesis and risk appetite (C2), portfolio (C3), quarterly oversight (C4) and annual review (C5). Senior management and the board lead it. It sets the frame each use case lives in: how much is wanted, how much risk is accepted and how it is overseen. The link opens its explanation in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#company-level-corporate-cycle
- **Board of directors**: The company's highest body. In SEVEN-G it approves the AI thesis and risk appetite (C2), Transform bets and their scaling, and oversees AI every quarter. AI is a strategic asset: its big decisions are not only for technology. The link opens its role in the governance model (document 30). https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/30_SEVEN-G_Modelo_de_gobierno.html#3-1-board-of-directors
- **Use case lifecycle**: The path of each AI use case: eight phases (0 to 7), from context to evolution or retirement, with a decision gate at the end of each phase. No phase or gate is skipped; depending on intensity, some are grouped. The use case team and its sponsor go through it; the governance bodies decide. The link opens its explanation in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#use-case-level-lifecycle
- **Decision gates** (G0–G7): At the end of each phase there is a gate: a moment when a body decides, with verified evidence, whether the use case continues, continues with conditions, iterates, pivots or stops. There are at most two iterations before the decision is escalated. Gates turn enthusiasm into recorded decisions. The link opens their definition in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#decision-gates
- **Impact map** (T16): Component A of SEVEN-G: where and with what ambition AI acts. It is read as a grid of the portfolio, with the spheres in rows and Optimise, Augment and Transform in columns. Each cell shows use cases, investment, cost and value, and flags the gap against the ambition the board approved. It answers «where is the impact?». In the example board dashboard, look for the «Where the impact is» card (fictitious data, interface in Spanish). https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T17_panel_consejo/ejemplo/salida/t01_Dashboard_Casos_Uso_IA_v8.html
- **The nine spheres** (esferas 01–09): Nine areas where AI acts in a company: four where value is created (01 to 04), three enablers that make it possible (05 to 07), the limits of regulation and ethics (08) and the governance of AI itself (09). Each use case sits in one primary sphere. The link opens the overview in SPHERES. https://seachad.github.io/AI_CONSULTING/SPHERES/html/en/00_SPHERES_Que_es_y_para_que_sirve.html#the-nine-spheres-at-a-glance
- **Ambition levels**: Three levels stating how much a company wants to change with each use case: Optimise (do the same better), Augment (extend what people can do) and Transform (change the business). Each level is decided, funded and measured differently. The link opens the SPHERES document that explains them with examples. https://seachad.github.io/AI_CONSULTING/SPHERES/html/en/01_SPHERES_Niveles_de_ambicion.html
- **Transformation index** (documento 12): It answers whether the company is transforming with AI or only gaining efficiency. It uses baseline conditions and eight measurable signals to assign a profile, and warns when a transformation is declared that the evidence does not support. It is calculated with its calculator. The link opens the index in document 12. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/12_SEVEN-G_Indice_de_transformacion.html#company-transformation-index

SOURCES AND LINKS

- **Foundational methodology: the SEVEN-G model (document 01, section 2)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#the-seven-g-model
- **What SEVEN-G is: corporate cycle (document 00, section 4.2)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-2-company-level-corporate-cycle

SEVEN-G IN 5 SLIDES

- **Map of spheres and ambition levels (document 10)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/10_SEVEN-G_Mapa_de_esferas_y_niveles_de_ambicion.html
- **The SEVEN-G model** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#the-seven-g-model
- **The five stages of the corporate cycle** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#5-1-stages
- **Map of spheres and ambition** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/10_SEVEN-G_Mapa_de_esferas_y_niveles_de_ambicion.html



Notes

Each AI use case goes through eight phases. Phase 0 is enabling: without it, the use case is not authorised. The next seven take it from the opportunity to demonstrated value. The “G” in SEVEN-G says that governance is present in all of them.

At the end of each phase there is a decision gate. In phase 6 the gate is replaced by a periodic continuity review (R6). Each gate follows the same sequence: the team provides the evidence, a verifier checks that it is complete and valid, and the competent body decides. No one approves their own work.

Dual validation: a gate is passed only with tangible results and verified documentation at the same time. Results without documentation, or documentation without results, do not pass it.

Possible outcomes of a gate: proceed, proceed with conditions, iterate, pivot (go back to phase 2 with a new hypothesis) or stop. Iterating is allowed twice; the third time, the decision is escalated to someone with more authority.

The feasibility gate (G3) is the main stop gate. It comes before the heavy investment. It requires feasibility demonstrated with real data, full cost, regulatory classification and assessed risks. Practices prohibited by regulation never get past this phase.

The portfolio as a funnel. SEVEN-G reads the set of use cases as a sales funnel. Registering a use case is like logging an opportunity in a CRM. Stages: Proposed (phases 0 and 1), Value hypothesis (2), Proof of concept (3) and In development (4 and 5). Those In use (6 and 7) have already gone through it.

Example. In phase 2, the measured saving is below the target, but a specific adjustment could close the gap. The use case does not move on with insufficient data: it iterates.

Why it matters. Gates prevent two expensive errors: going into production without evidence and keeping value-poor use cases alive by inertia. Avoiding a bad investment also creates value.

TERMS ON THIS SLIDE

- **Decision gates** (G0–G7): At the end of each phase there is a gate: a moment when a body decides, with verified evidence, whether the use case continues, continues with conditions, iterates, pivots or stops. There are at most two iterations before the decision is escalated. Gates turn enthusiasm into recorded decisions. The link opens their definition in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#decision-gates
- **Dual validation**: A rule for every gate: whoever verifies the evidence is not whoever decides, and neither is whoever builds the use case. A criterion marked as mandatory that is not met prevents continuing, whoever decides. It stops a team from approving itself. The link opens the rule in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#7-2-dual-validation
- **Human oversight** (P17): The design of who reviews, corrects or stops what an AI system does, when, and with what information. It is decided in the design phase with template P17 and is mandatory when the system decides about people or acts. It prevents a situation where nobody can step in when AI gets it wrong. The link opens the template. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/plantillas/P17_SEVEN-G_Diseno_de_gobierno_y_supervision_humana.html
- **Rollback plan** (P19): A tested plan to go back if the AI system fails: how it is switched off, which non-AI alternative is used and how fast. For agents it includes a kill switch. It is designed before go-live and actually tested (template P19). The link opens the template. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/plantillas/P19_SEVEN-G_Plan_de_reversion_y_prueba.html
- **Go-live gate** (G5): The gate that authorises using the AI system with real users, customers or data. It requires validation and pilot passed, a tested rollback plan and multi-level sign-off (business, technology, risk). Nothing goes into production without this sign-off. The link opens its criteria in document 21. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-6-g5-go-live
- **Continuity review** (R6): A periodic review of a use case in production: quarterly in Enterprise, half-yearly in Lite and yearly in Express. It checks whether value is still arriving and whether there is drift, incidents or regulatory change. A deviation brings forward the scale or retire decision (G7). It is prepared with pack P65. The link opens its criteria in document 21. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-7-r6-continuity-review
- **Scale or retire gate** (G7): The final gate of the lifecycle. With the value actually measured, it decides to scale the use case (which starts a new cycle), iterate it or retire it with an orderly plan. Scaling a Transform bet is approved by the board. The link opens its criteria in document 21. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-8-g7-scale-or-retire

LINKS IN THE CHART

- Proposed · phases 0 and 1: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- Value hypothesis · phase 2: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- Proof of concept · phase 3: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- In development · phases 4 and 5: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- In use · phases 6 and 7 · or disengaged: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- Phase 0 · Context and constraints: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-0-context-and-constraints
- Phase 1 · Opportunity discovery: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-1-opportunity-discovery
- Phase 2 · Value hypothesis: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-2-value-hypothesis

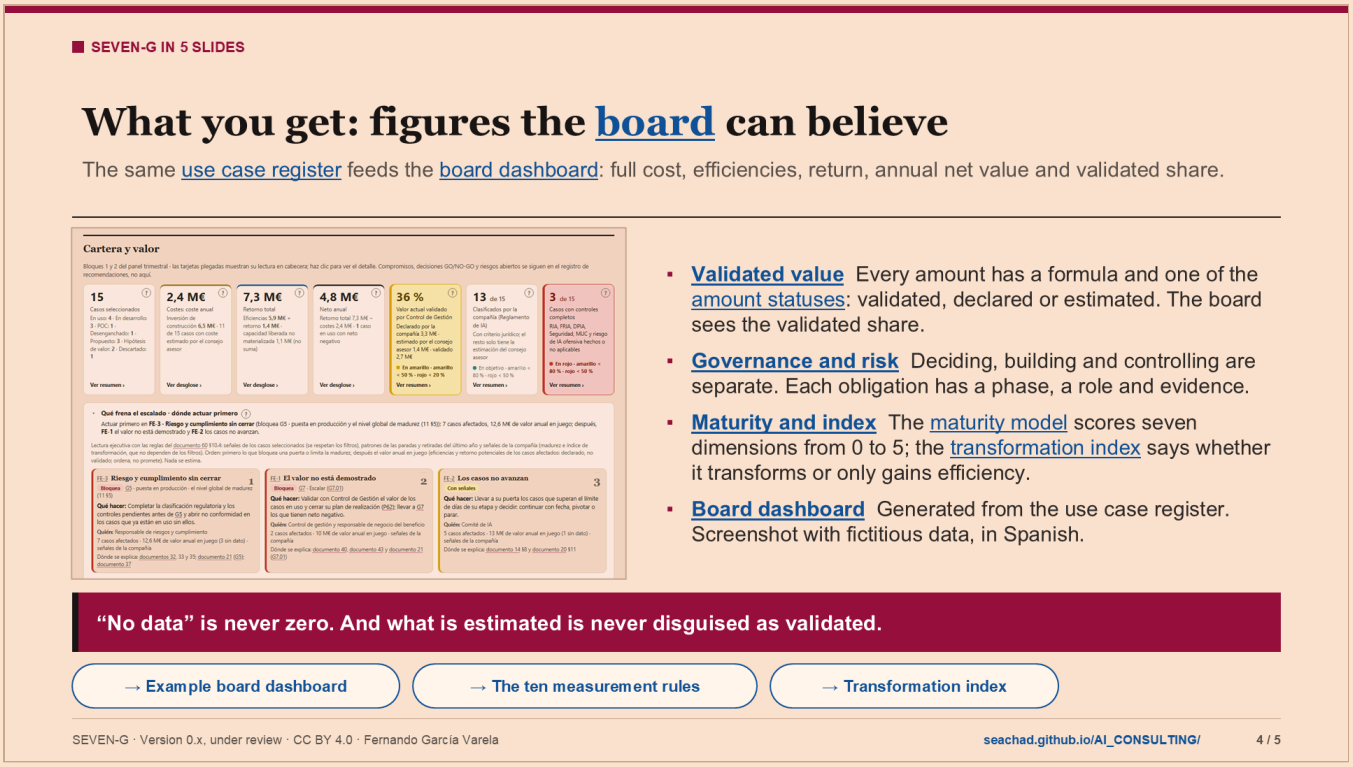
- Phase 3 · Feasibility and risk: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-3-feasibility-and-risk
- Phase 4 · Solution design: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-4-solution-design
- Phase 5 · Delivery and validation: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-5-delivery-and-validation
- Phase 6 · Operation and governance: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-6-operation-and-governance
- Phase 7 · Evolution or retirement: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/20_SEVEN-G_Manuales_de_fase.html#phase-7-evolution-or-retirement
- G0 · Authorisation: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-1-g0-authorisation
- Checklist LV-G0: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g0-authorisation
- G1 · Opportunity: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-2-g1-opportunity
- Checklist LV-G1: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g1-opportunity
- G2 · Hypothesis: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-3-g2-hypothesis
- Checklist LV-G2: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g2-hypothesis
- G3 · Feasibility: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-4-g3-feasibility
- Checklist LV-G3: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g3-feasibility
- G4 · Design: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-5-g4-design
- Checklist LV-G4: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g4-design
- G5 · Go-live: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-6-g5-go-live
- Checklist LV-G5: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g5-go-live
- Multi-level sign-off: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#multi-level-go-live-sign-off-g5
- R6 · Continuity: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-7-r6-continuity-review
- Checklist LV-R6: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-r6-continuity-review
- G7 · Scale or retire: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/21_SEVEN-G_Criterios_de_gate_y_auditoria.html#6-8-g7-scale-or-retire
- Checklist LV-G7: https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/22_SEVEN-G_Listas_de_verificacion_por_gate.html#lv-g7-scale-or-retire

SOURCES AND LINKS

- **Foundational methodology: possible outcomes of a gate (section 7.3)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#7-3-possible-outcomes

SEVEN-G IN 5 SLIDES

- **What SEVEN-G is: lifecycle and portfolio as a funnel (document 00, section 4.3)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#4-3-use-case-level-lifecycle-with-decision-gates
- **Portfolio management: principles (document 14, section 1.1)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/14_SEVEN-G_Gestion_de_cartera.html#1-1-portfolio-management-principles
- **The feasibility gate** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#6-5-phase-3-feasibility-and-risk
- **Use case register** https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html



Notes

SEVEN-G does not tell you which technology to buy. It gives you a single view of your AI: what you have, what it costs, what it delivers with evidence, which risks you take and who is accountable for each one.

Validated value. Every amount has a formula (units times unit value) and is incremental against a baseline. Every amount has a status: validated by management control or audit, declared by the business area or estimated. Released capacity is not counted as a saving until it is materialised or reassigned. Efficiencies, return and recurring cost are shown separately. "No data" is not zero.

Governance and risk. Whoever builds does not control, and no one approves themselves. Each regulatory obligation (EU AI Act, GDPR, DORA, NIS2, ISO/IEC 42001) is linked to a phase, a role and evidence. SEVEN-G does not certify compliance: each organisation checks it.

Maturity and transformation index. Maturity is measured from 0 to 5 in seven dimensions, with observable evidence. The transformation index reads eight signals from the portfolio, among them the value mix, the redesigned processes and the AI-enabled revenue. The profile a board most needs to detect is "transformation declared, not evidenced".

Board dashboard (T17). It is generated from the use case register (T01), in a full and a mobile version. The screenshot uses a fictitious portfolio of 15 use cases; the figures are illustrative. It includes the "what holds back scaling" reading, which says where to act first.

Example. A business area declares a saving from released hours. Until those hours become a real lower cost or an explicit reassignment, the dashboard shows them separately and they do not count in the net value.

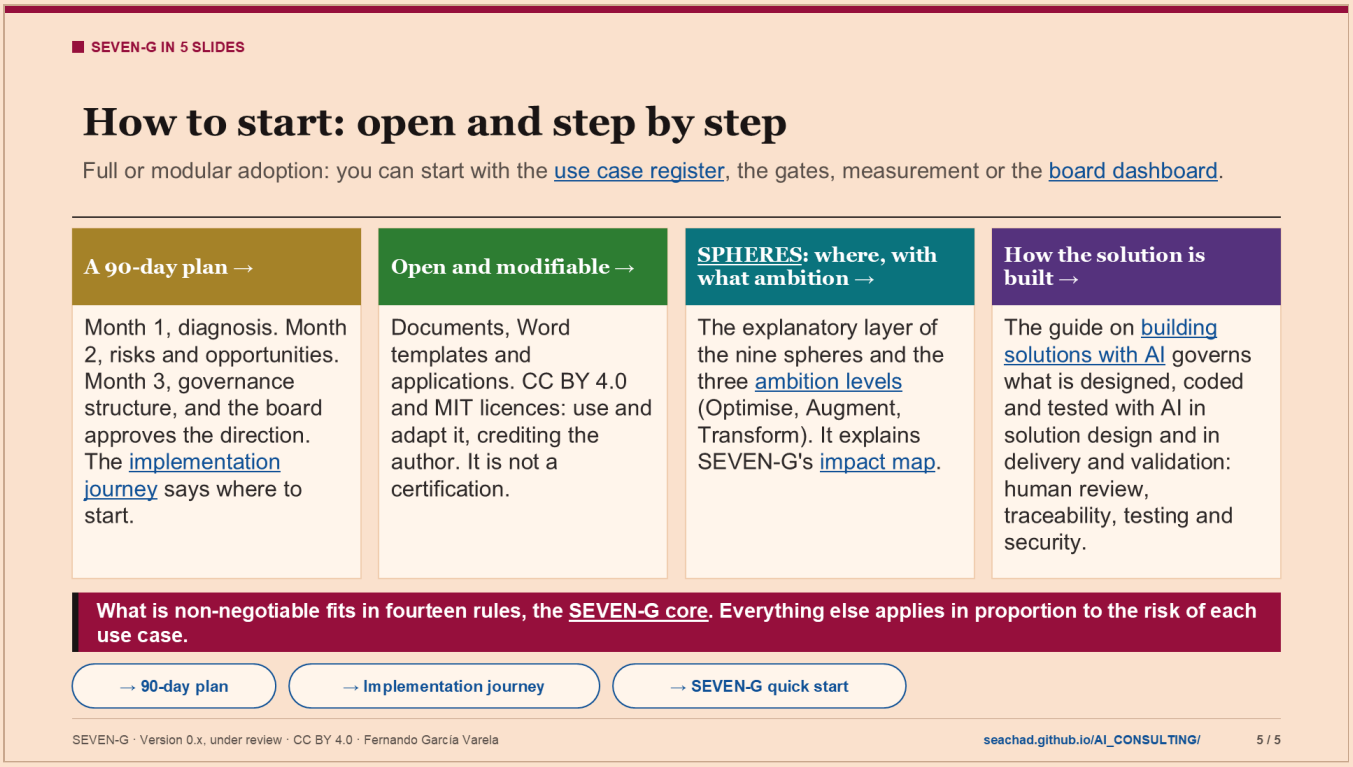
Why it matters. With figures that withstand an audit, the board moves from receiving reports to asking with data and deciding where to put or remove money.

TERMS ON THIS SLIDE

- **Board of directors**: The company's highest body. In SEVEN-G it approves the AI thesis and risk appetite (C2), Transform bets and their scaling, and oversees AI every quarter. AI is a strategic asset: its big decisions are not only for technology. The link opens its role in the governance model (document 30). https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/30_SEVEN-G_Modelo_de_gobierno.html#3-1-board-of-directors
- **Use case register** (T01): It is the central SEVEN-G tool and the single data source for all the others. It records each AI use case like an opportunity in a CRM: phase, status, dates, criteria for each gate, risks, value and stop reason. The AI office and the teams use it; the committee and the board see what comes out of it. The link opens an example register with fictitious use cases; anything you change is stored only in your browser. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html
- **Board dashboard** (T17): A supervision dashboard generated from the use case register. It shows the board cost, validated versus declared value, the funnel, risks, incidents, adoption, maturity and what holds back scaling, with a «?» help on each card. It is for deciding, not just for informing. The link opens the example dashboard with fictitious data; the interface is in Spanish and the help texts are in both languages. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T17_panel_consejo/ejemplo/salida/t01_Dashboard_Casos_Uso_IA_v8.html
- **Amount statuses**: Every value figure carries its status: estimated (a forecast), declared (the business says so) or validated (management control has checked it). Only validated value counts as realised before the board, and «no data» is never zero. So the board knows how much to trust each figure. The link opens the statuses in document 40. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/40_SEVEN-G_Reglas_de_medicion_del_valor.html#amount-statuses
- **Maturity model** (documento 11): It measures how ready the company is to govern AI: seven dimensions (D1 to D7) with levels from 0 (non-existent) to 5 (optimised), 84 evidence-based questions and an overall level capped by strategy and risk. It is applied in the diagnosis and in the annual review. The link opens the dimensions in document 11. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/11_SEVEN-G_Modelo_de_madurez.html#2-1-dimensions
- **Transformation index** (documento 12): It answers whether the company is transforming with AI or only gaining efficiency. It uses baseline conditions and eight measurable signals to assign a profile, and warns when a transformation is declared that the evidence does not support. It is calculated with its calculator. The link opens the index in document 12. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/12_SEVEN-G_Indice_de_transformacion.html#company-transformation-index

SOURCES AND LINKS

- **Value measurement rules (document 40)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/40_SEVEN-G_Reglas_de_medicion_del_valor.html#3-2-rule-2-every-amount-has-a-status-and-the-board-sees-the-validated-proportion
- **Board pack: what holds back scaling (document 60, section 10.4)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/60_SEVEN-G_Paquete_para_el_consejo.html#10-4-what-holds-back-scaling-executive-reading-and-where-to-act-first
- **Maturity model (document 11)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/11_SEVEN-G_Modelo_de_madurez.html
- **Transformation index (document 12)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/12_SEVEN-G_Indice_de_transformacion.html
- **Board dashboard (T17)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T17_panel_consejo/index.html
- **The ten measurement rules** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#value-measurement-rules
- **Transformation index** https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T14_indice_transformacion/indice.html



Notes

Starting does not require implementing everything. Adoption can be full or modular: start only with the use case register, the decision gates, value measurement or the board dashboard, and expand later.

90-day plan. The implementation guide concentrates the first three stages of the corporate cycle into three months:

- Month 1, diagnosis (C1): AI system inventory, maturity with evidence and transformation profile.
- Month 2, risks and opportunities per sphere, with owner, economic impact and timeframe, and the draft of the direction (C2).
- Month 3, governance structure: bodies, roles, gates, metrics and reporting cadence. The board approves the thesis, the ambition and the risk appetite (C2) and the committee approves the portfolio (C3).

The implementation journey (T23) says where to start, based on the AI and the governance the company already has.

Free and open. The whole site can be used, read and downloaded with no registration. The contents have a CC BY 4.0 licence and the code an MIT licence: they can be used, adapted and integrated into your own methodology, on the condition of crediting the author (Fernando García Varela) and indicating the changes. SEVEN-G is not a certification nor an alternative to ISO/IEC 42001: it is the operating layer that makes what the standards require work.

How it relies on SPHERES and how it is built. SPHERES is the explanatory layer of component A: the nine spheres and the three ambition levels, with examples and questions for the board; the operating rules are in SEVEN-G. Building the solution with AI (phases 4 and 5) is governed by document 53: recorded human review, traceability of what AI generated, and testing and security with no open critical or high findings before go-live (G5).

Example. A medium-sized company with no AI team can apply the Lite scope with its executive committee, one part-time person and an external auditor.

Why it matters. The cost of putting things in order is not in understanding what to do, but in building the instruments. Starting from complete material lets you spend the effort on deciding.

Question for the classroom: with which component would your organisation start, and why?

TERMS ON THIS SLIDE

- **Use case register** (T01): It is the central SEVEN-G tool and the single data source for all the others. It records each AI use case like an opportunity in a CRM: phase, status, dates, criteria for each gate, risks, value and stop reason. The AI office and the teams use it; the committee and the board see what comes out of it. The link opens an example register with fictitious use cases; anything you change is stored only in your browser. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T01_registro_iniciativas/registro.html
- **Board dashboard** (T17): A supervision dashboard generated from the use case register. It shows the board cost, validated versus declared value, the funnel, risks, incidents, adoption, maturity and what holds back scaling, with a «?» help on each card. It is for deciding, not just for informing. The link opens the example dashboard with fictitious data; the interface is in Spanish and the help texts are in both languages. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T17_panel_consejo/ejemplo/salida/t01_Dashboard_Casos_Uso_IA_v8.html
- **Implementation journey** (T23): A tool that uses a twelve-question questionnaire to place the company at its starting point and give it an implementation journey: five stages and 22 milestones, prioritised and split by role, with the template for each and the maturity question that substantiates it. The destination is the same for everyone; the order and calendar change. Document 96 explains it. The link opens the tool with an example. https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T23_recorrido_implantacion/recorrido.html
- **SPHERES**: A methodology that explains where AI can create value in a company and with what ambition, through three questions: where do we play?, with what ambition? and what do we ask? It is the explanatory layer of the spheres and ambition levels; the operating rules are in SEVEN-G. It supports conversations with management and the board. The link opens its presentation document. https://seachad.github.io/AI_CONSULTING/SPHERES/html/en/00_SPHERES_Que_es_y_para_que_sirve.html#what-spheres-is
- **Ambition levels**: Three levels stating how much a company wants to change with each use case: Optimise (do the same better), Augment (extend what people can do) and Transform (change the business). Each level is decided, funded and measured differently. The link opens the SPHERES document that explains them with examples. https://seachad.github.io/AI_CONSULTING/SPHERES/html/en/01_SPHERES_Niveles_de_ambicion.html
- **Impact map** (T16): Component A of SEVEN-G: where and with what ambition AI acts. It is read as a grid of the portfolio, with the spheres in rows and Optimise, Augment and Transform in columns. Each cell shows use cases, investment, cost and value, and flags the gap against the ambition the board approved. It answers «where is the impact?». In the example board dashboard, look for the «Where the impact is» card (fictitious data, interface in Spanish). https://seachad.github.io/AI_CONSULTING/SEVEN-G/herramientas/T17_panel_consejo/ejemplo/salida/t01_Dashboard_Casos_Uso_IA_v8.html
- **Building solutions with AI** (documento 53): What SEVEN-G requires of how a use case's solution is built: testing, code review, evaluation of model behaviour, change control and the evidence handed to the go-live gate. It refers to a separate building methodology. The link opens the document. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/53_SEVEN-G_Construccion_de_soluciones_con_IA.html
- **SEVEN-G core** (N-01–N-14): The fourteen rules that always apply, in any company, intensity and size: inventory, register, gates without skipping, the feasibility gate on its own, separation of duties, dual validation, value hypothesis, risks, rollback, board thesis, measurement and nonconformities. They are never lowered. A company declares that it applies SEVEN-G against this core. The link opens its definition in document 01. https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/01_SEVEN-G_Metodologia_fundacional.html#14-1-the-seven-g-core

SOURCES AND LINKS

- **Implementation guide: 90-day plan (document 90, section 4)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/90_SEVEN-G_Guia_de_implantacion.html#4-1-overview
- **Why it is open (document 04, section 6)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/04_SEVEN-G_Origenes_diferencias_y_por_que_es_abierto.html#6-1-the-reason

SEVEN-G IN 5 SLIDES

- **SEVEN-G compared with the standards (document 04, section 5.1)** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/04_SEVEN-G_Origenes_diferencias_y_por_que_es_abierto.html#5-1-compared-with-the-standards-seven-g-as-an-ai-operating-model
- **What SPHERES is and what it is for** https://seachad.github.io/AI_CONSULTING/SPHERES/html/en/00_SPHERES_Que_es_y_para_que_sirve.html
- **90-day plan** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/90_SEVEN-G_Guia_de_implantacion.html#4-1-overview
- **SEVEN-G quick start** https://seachad.github.io/AI_CONSULTING/SEVEN-G/html/en/00_SEVEN-G_Que_es_y_para_que_sirve.html#quick-start

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